

JBC Inc. in Scottsbluff honored

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JBC Incorporated in Scottsbluff has been selected as one of the fastest growing companies in America, according to Inc. Magazine.

The business is ranked 3,831 on the Inc. 5,000 list of growing businesses in the nation.

JBC is a petroleum distribution company based out of Scottsbluff. The company sells and distributes petroleum products, including gasoline, ethanol, diesel fuel, crude oil and some liquid feed.

The company operates primarily in the central United States, with customers and loading points throughout Nebraska, Wyoming, Colorado,

South Dakota, Arizona, Utah and Nevada.

JBC has been in business for more than 30 years and has approximately 30 employees including drivers, office staff and management.

Jack Copsey is owner and president, while Brian Copsey serves as the vice president.

According to the magazine, the company is growing because its selling less fuel and hauling more at bigger margins for national chains, such as TravelCenters of America (TA Truck Stops), Casey's General Stores and Kwik Stops.

In addition, the magazine article states the company is reinvesting in technology, which has helped the small family company compete with

larger distributors and keep close tabs on its 25 truck tractors that serve a larger geographic area. Cabs are equipped with satellite systems for dispatch resulting in fewer driver errors and better communication.

The company saw revenues increase from \$14.4 million in 2004 to \$25.7 million in 2007.

Another reason the company was honored is because of its safety record.

A zero-accident record helped JBC win the 2006 State of Nebraska safety championship. The award has been a boon for business by both lowering costs and increasing sales. The company is ranked No. 66 in the Top 100 Transportation Companies.